Fortino Capital Invests in Operations1

Building the Leading Platform for Frontline Manufacturing Workers in Europe

Munich/Frankfurt am Main, July 29, 2026 – Fortino Capital, one of the leading European buyout investors for B2B Software companies, is investing in Operations1, driving forward the development of a leading platform for frontline manufacturing workers in Europe's manufacturing industry. The three founders Daniel Grobe, Benjamin Brockmann, and Anian Ziegler remain on board and will continue to actively shape the company's future path.

Founded in 2017, Operations1 has since developed into a technology leader for frontline worker software in the German-speaking region. The AI-powered B2B SaaS platform digitizes employee-led manufacturing processes end-to-end: from task planning and knowledge provisioning to intuitive process guidance, documentation, live analytics, and collaborative incident management.

With one of the broadest customer bases in the industry — more than 160 renowned industrial companies, including global market leaders such as ABB, Daimler Truck, Trumpf, Liebherr, and Thyssenkrupp, as well as fast-growing technology companies like Quantum Systems — Operations1 ranks among the leading providers of frontline worker software in Europe.

A Billion-Euro Market in Transformation – Structural Drivers for Sustainable Growth

With the investment in Operations1, Fortino Capital continues its strategy of investing in European B2B SaaS companies that offer solutions for business-critical processes and possess excellent prerequisites for deploying AI to deliver even greater value to customers going forward — placing Operations1 at the center of one of the most dynamic markets in the future of manufacturing. The market for frontline worker software is shaped by profound structural change. Skilled labor shortages, rising compliance requirements, and the industry-wide shift away from paper-based processes are driving demand for scalable, digital solutions for production workers. Within the competitive landscape, Operations1's product depth stands out: the platform covers work instructions, maintenance, quality assurance, and process analytics within a single, integrated solution, with an implementation time of just a few weeks.

Philipp Remy, Managing Partner at Fortino Capital, comments: *"What Daniel, Benjamin, Anian, and the entire Operations1 team have built since founding the company is impressive. A bold idea has become a leading platform for frontline manufacturing workers in the German-speaking manufacturing industry. We have been following this development for a long time and are convinced that with an integrated platform covering the full spectrum of shop-floor operations, Operations1 is not just another tool, it is the central platform for everyday work on the shop floor. We see a central market trend here: AI is increasingly taking over the work itself, rather than just supporting people, and Operations1 is actively helping shape this shift from a system of record, to a system of judgment, and ultimately to a system of action. The level of enthusiasm the industry already shows was evident most recently at the Future Manufacturing Summit 2026, which Operations1 hosted, with more than 200 companies participating. A significant expansion of the format is already planned for 2027. In Germany alone, the addressable market amounts to around 800 million euros, with the potential across Europe being many times larger. We are extremely pleased to write this next chapter together with the entire team and to actively help shape the future of connected manufacturing."*

Strategic Partnership on the Path to Becoming a European Champion

With Fortino Capital's support, Operations1 aims to continue its growth trajectory and lay the groundwork for European market leadership. The focus is on three areas: further strengthening its position in the German-speaking core market, targeted expansion into additional European countries, and continuous development of the platform's AI capabilities. In its home market, the company aims to both win new customers and further deepen existing customer relationships, particularly among mid-sized and large industrial companies. At the same time, Operations1 is driving targeted expansion into attractive European growth markets and systematically building out its AI-powered features. These capabilities draw on the platform's extensive operational data foundation and are designed to support customers even more precisely in optimizing their manufacturing processes — a key building block on the path to becoming the European Champion for frontline worker software.

Daniel Grobe, CEO of Operations1, says**:** *"With Fortino Capital, we have gained a partner that fits perfectly with our vision of shaping the future of industrial manufacturing as the European Software Champion. Since founding Operations1, we have been driven by one goal: to make the work of people in manufacturing simpler, safer, and more digital, and in doing so, to increase the productivity and flexibility of manufacturing companies. Today, more than 160 industrial companies already place their trust in us — we want to build on that foundation and, with Fortino Capital's support, take our success story to a new level. Beyond their industry expertise and operational know-how, the personal "fit" was also decisive for us in choosing Fortino Capital as a new partner. We are very much looking forward to the collaboration and to continuing Operations1's incredible journey. At the same time, we want to take this opportunity to thank our entire team, our customers, and our previous investors and partners for their trust and everything we have achieved together so far."*

About Fortino Capital

Founded in 2013, Fortino Capital is one of the leading European buyout investors for B2B Software companies. Fortino invests in software companies offering solutions for business-critical processes and supports their founders and CEOs in accelerating company growth. Fortino has offices in Antwerp, Amsterdam, and Munich, with more than €1.3 billion in assets under management. Its private equity portfolio includes companies such as SIMCON (DE), mpmX (DE), Ariadne (DE), Worklinq (DK), Addactis (BE), VanRoey (BE), Bizzmine (BE), Efficy CRM (BE), Seenons (NL), InTouch (NL), SpeakUp (NL), Maxxton (NL), and Bonitasoft (FR). More information at fortinocapital.com.

About Operations1

Founded in Augsburg in 2017, Operations1 has grown into the leading platform for frontline manufacturing workers in the German-speaking manufacturing industry. With AI-powered B2B SaaS solutions, Operations1 digitizes employee-led manufacturing processes end-to-end — from task planning and knowledge provisioning to process guidance, documentation, live analytics, and collaborative incident management. More than 160 renowned industrial companies, including ABB, Daimler Truck, Trumpf, Liebherr, and Thyssenkrupp, rely on the Operations1 platform. Together with Fortino Capital, the company is pursuing its vision of becoming the leading European Champion for frontline worker software. More information at operations1.com.

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