

Uniconta brings growth partner BU on board and intensifies European expansion

Zug / Copenhagen, October 14, 2025 – Uniconta A/S, a leading Danish provider of a cloud-based, all-in-one accounting and Enterprise Resource Planning (ERP) system for small and medium-sized businesses, is about to accelerate its international expansion with the help of BU Bregal Unternehmerkapital (“BU”).

Funds advised by BU have acquired a majority stake in the company, including its two distributors in Germany and the Netherlands. Uniconta’s founder Erik Damgaard will remain a significant shareholder with a large equity stake and, as CTO, will continue to lead the development of Uniconta. Together, the new partners aim to further fuel Uniconta’s strong success in its home market Denmark, and to further accelerate its growth story into other European countries, with the goal to become a major player there as well.

Uniconta was founded in 2015 by IT entrepreneur Erik Damgaard and today is used in more than 45,000 companies in 67 countries. Its ERP system has been continuously adapted to master new challenges and has maintained state-of-the art status throughout its existence. As a modern, cloud-based system it tracks finances, inventory, projects, production and logistics data, as well as helping small and medium-sized businesses become more digital. The system offers a highly customizable user experience, allowing clients to display the fields, tables and screens most relevant to their use case. In 2017, Uniconta received DKK 60 million in new equity funding from Danish pension fund AkademikerPension to accelerate its growth in the Danish market.

“In Denmark, we have been very successful in rolling out our cloud-based ERP solution and have built an excellent market position”, explains Erik Damgaard. “Now it is time to enhance our footprint in countries like Germany and the Netherlands where we are already present with solutions tailored to local legislation. In BU, I have found the best partner for driving our growth in Germany and the Netherlands, while also continuing our momentum in the Danish market.”

Dr. Stephan Schmid, Partner at BU, says: “Danish firms are widely admired for their digital excellence, and innovative ERP systems like Uniconta are a big part of that success. We see great potential for the product to replace outdated systems in the market and thus help businesses to digitize in other countries as well. Together with Erik and his team, we have identified particularly strong potential in markets like Germany and the Netherlands, and we are very excited to support of Uniconta’s ambition with our deep sector knowledge, network and capital”.

About Uniconta A/S

Uniconta A/S was founded in 2015 by IT entrepreneur Erik Damgaard. The company develops and sells the cloud-based, all-in-one accounting and ERP system Uniconta, which is targeted at small and medium-sized businesses. Today, Uniconta’s solutions are used in 67 countries by more than 45,000 companies. Erik Damgaard was also a co-founder of Damgaard Data in 1984, which was sold to Microsoft in 2002 for a multi-billion DKK sum.

About BU

BU Bregal Unternehmerkapital (“BU”) is a leading investment firm with offices in Zug, Munich, Milan and London. With more than €7bn in Assets under Management, BU is the largest mid-cap investor headquartered in the DACH region. With the mission to be the partner of choice for entrepreneurs and family-owned businesses, BU seeks to partner with market leaders and “hidden champions” with strong management teams and breakout potential. Since its founding in 2015, the funds advised by BU have invested in more than 150 companies with more than 29,000 employees. Thereby, around 10,000 jobs have been created. BU supports entrepreneurs and families as a strategic partner to develop, internationalize, and digitize their businesses, while helping them generate sustainable value on a responsible basis with the next generation in mind.

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