



## Press release

# GCA Altium opens a new office in Paris

**Paris - December 17th, 2018 – International investment bank GCA Altium has announced today that it is opening a subsidiary in Paris under the leadership of Hugues Archambault.**

GCA Altium is the European business of GCA, a leading global investment bank that provides strategic M&A, debt and capital markets advisory services to growth companies, market leaders and financial sponsors. The firm offers worldwide coverage with over 400 employees in 19 offices across America, Asia and Europe. Built by the people that run the business, GCA Altium is a firm of experts who focus on deals that require commitment, original perspective, skill and exceptional networks.

GCA was formed in 2016 from the merger of two major mid-market M&A players with a perfect geographical fit: GCA Savvian, which was based in the US and Asia, and Altium, which was based in Europe. The group has since completed over 300 transactions and aims to become the leading advisor on growth sectors globally.

The launch of GCA Altium's French operations is part of its global expansion strategy focused on establishing a strong presence in all key markets in terms of corporate ecosystems and transaction dynamics. With numerous global leaders and fast-growing companies and a dense financial sponsor community, France is amongst these key markets. GCA Altium brings its global platform, deep sector expertise and top-level networks to help clients transact in and out of France.

Hugues Archambault will take charge of developing and managing GCA Altium's French subsidiary. Hugues joins GCA Altium with over 20 years of experience in investment banking and M&A. Previously, Hugues founded The Bridge Corporate Finance, an M&A advisory firm which primarily advised on cross-border transactions in the automotive aftermarket. Prior to that, he co-led the development of goetzpartners to a recognized mid-market player in France. Hugues also worked for Pall Mall Capital and SEB Enskilda in London and started his career at BNP Paribas in Paris and Hong Kong. He completed over 40 corporate finance transactions in a variety of sectors with a particular emphasis on the Media, Technology and Automotive sectors, an excellent fit with GCA Altium's focus.

Hugues will establish a strong team in France where GCA Altium aims to become a prominent advisor to the mid-market. The French office will advise large groups, fast-growing SMEs as well as the leading financial sponsors on both M&A and funding transactions, with the support of GCA Altium's London-based debt advisory team. GCA Altium has recently transacted with renowned French clients and counterparties including AccorHotels, Ardian, Argos Wityu, Astorg, Kering and Valeo.

Hugues Archambault commented: "I am thrilled to join GCA Altium, a truly international investment bank with an entrepreneurial model. We will combine the firm's expert sector knowledge and balanced international presence with our deep local networks and hands-on deal execution to provide high-quality

corporate finance advisory services to the French market on both domestic and cross-border transactions.”

Phil Adams, CEO of GCA Altium, added: “We are delighted to welcome Hugues Archambault to our group. At a time when French and European businesses have to operate in a global economy that is increasingly focused on the United States and Asia, our companies need to be supported by investment bankers who combine proximity, trust, in-depth sector knowledge, and an ability to understand operations internationally. I am sure that Hugues’s experience will enable us to establish ourselves in the French market on a long-term basis.”

### **About GCA**

GCA is a global investment bank that provides strategic M&A, capital markets and debt advisory services to growth companies and market leaders. The firm offers worldwide coverage with over 400 professionals in 19 offices across America, Asia and Europe. Built by the people that run the business, GCA is a firm of experts who focus on deals that require commitment, original perspective, skill and exceptional networks.

GCA operates in Frankfurt, London, Manchester, Milan, Munich, Paris, Tel Aviv, Zurich, New York, San Francisco, Ho Chi Minh City, Mumbai, Nagoya, New Delhi, Osaka, Tokyo, Shanghai, Singapore and Taipei.

Further information: <http://www.gcaaltium.com>

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